

# Fiduciary Wise

## ERISA FIDUCIARY DUTIES – RETAIN OR ENTRUST?

You sponsor a 401(k) or ERISA 403(b) Plan for your employees. Unless you entrust others, IN WRITING, to take-over your fiduciary responsibilities, YOU are the "Named Fiduciary" – the one in overall charge of ensuring your Plan complies with ERISA's "Best Practice" Regulations. Which means you have corporate and personal risk if a governmental regulator, or plaintiff attorneys, alleges you have not met ERISA's fiduciary requirements.

It is likely your expertise lies in a different area of the marketplace.

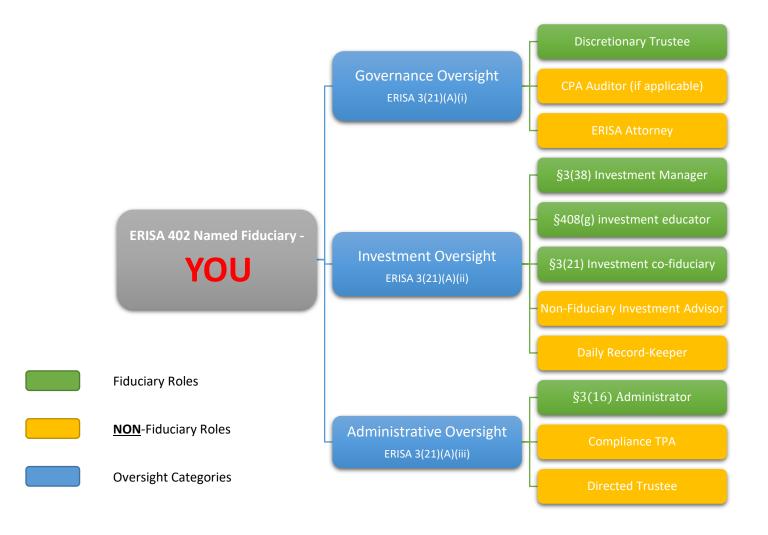
..so, you need to...

# **ASK YOURSELF**





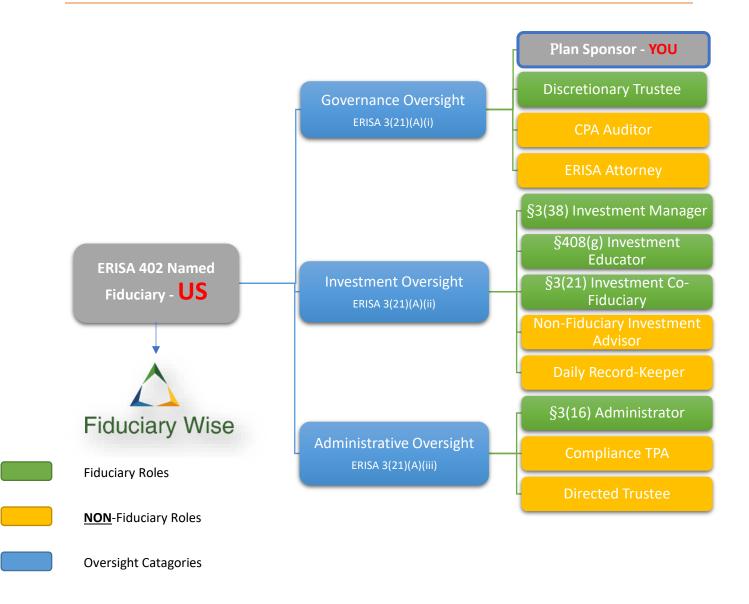
#### Understand Your Responsibilities if YOU are the Named Fiduciary



If you have not, <u>IN WRITING</u>, delegated any of your fiduciary risk, <u>YOU</u> remain the responsible party. Even if you have obtained **Fiduciary Insurance**, you are still the responsible party.

So, if your IRS 5500 Form is filed incorrectly, or not at all; if your plan document is not signed or dated properly; if Participant Notices were not issued timely, or not at all; if your investments do not conform to ERISA's "highest standards"; if the 408(b)(2) Notices you received were not properly reviewed; you, as the Named Fiduciary, are the ULTIMATE responsible party. Can you, as the Named Fiduciary, point to the failures of your TPA, the recordkeeper, or investment advisor? Absolutely – but that is, at best, a State malpractice claim. If a Participant, a Plaintiff's Attorney, or the Federal Government, seeks someone to blame for your Plan's failures, they will look to the Named Fiduciary; that is, YOU!

## SEE HOW YOU CAN ENTRUST FIDUCIARY WISE TO BE YOUR PLAN'S "CEO"



## APPRECIATE HOW MANY FIDUCIARY RESPONSIBILITIES CAN BE DELEGATED

The above banners collective represents 52 distinct fiduciary and non-fiduciary duties for which the Named Fiduciary must ensure are completed in accordance with the "Prudent Expert" standards. If any one or more of these are not completed under ERISA's "Highest Standards" under §404(a)(1)(B), the Named Fiduciary is responsible. So, ask yourself again....do I want to remain as the "Named Fiduciary"?



We know of no other service provider that agrees to take on this many essential ERISA 402(a) and ERISA 3(16) fiduciary services. We provide oversight and guidance to ensure all delegated responsibilities are completed at the highest standards under ERISA 404(a)(1)(B). We then certify to you, <u>IN WRITING</u>, that you, AND your Plan, have satisfied ERISA's Highest Standards....and isn't this what your employees deserve?

In other words, it's the **RIGHT THING TO DO!** 

UNDERSTAND JUST SOME OF THE ADVANTAGE'S FIDUCIARY WISE OFFERS

When we are hired, 90% of the ERISA-required Fiduciary Duties leave the Plan Sponsor's shoulders.

The Plan Sponsor can terminate Fiduciary Wise at any time, with no Penalty.

Fiduciary Wise never competes with other Service Providers. We all work as a Team for your Plan.

Fiduciary Wise fees are reasonable - and will many times save a Plan money.

# **ERISA-related Duties of a Plan Sponsor**

#### **Overall Governance**

- 1. Hire Independent 402(a) Fiduciary or filling this role yourself
- 2. Hire & Monitor all Service Providers
- 3. Establishing Plan Administration Committee (PAC) Charter determination of voting vs non-voting members, term length, obtaining PAC Acceptance Letters, ERISA 411 Criminal Disclosures, etc.
- 4. Holding regular PAC Meetings; and documenting all that is said and decided at each meeting, thus demonstrating Procedural Prudence under ERISA
- 5. Developing Fiduciary Training of PAC Members
- 6. Determining any Conflicts-of-Interest upon Plan parties
- 7. Establishing and maintain a Fiduciary Plan Document Retention File



- 8. Procuring Bonding & Fiduciary Insurance
- 9. Identifying any hidden Plan Expenses
- 10. Identifying all Fiduciary and Non-Fiduciary Service Providers
- 11. Monitoring all Proposed or Pending ERISA Regulatory Changes
- 12. Reviewing & signing all relevant Plan Documents
- 13. Reviewing and signing all Service Provider Contracts
- 14. Reviewing and certifying each Service Providers' ERISA 408(b)(2) Disclosure
- 15. Knowing when to retain an ERISA Attorney

#### **Participant Communications**

- 16. Issuing Annual ERISA 404(c) Notices
- 17. Certifying and issuing all Required & Optional Participant Notices
- 18. Monitoring all Participant Education and Communication
- 19. Answering all Participant Questions

#### **Day-to-Day Administration**

- 20. Reviewing & Signing, under penalties of perjury, the Annual IRS Form 5500
- 21. Determining Eligible participants
- 22. Ensuring all New Plan Participants are properly enrolled
- 23. Ensuring all Contributions are deposited timely
- 24. Making sure all Participant Beneficiary Forms are retained
- 25. Engaging a Third-Party Administrator (TPA)
- 26. Identifying any known or Potential Fiduciary Breaches
- 27. Reviewing all Written Reports issued by Service Providers
- 28. Determining whether your Plan's Design is appropriate
- 29. Warranting that your Plan Document qualifies under ERISA
- 30. Annual review of any Controlled or Affiliated Service Group status
- 31. Respond, in writing, to any IRS audits, Department of Labor Investigations and Participant Claims
- 32. Annual Plan Expense Benchmarking
- 33. General Assessment of Plan is it still effective for your company

#### **Plan Asset Oversight**

- 34. Developing and monitoring your Plan's Investment Policy Statement
- 35. Selecting & Monitoring all "Core" Investment Funds
- 36. Ensuring your participants receive a well-diversified & broad range of investment choices
- 37. Hiring and monitoring an ERISA 403 Trustee or filling this role yourself
- 38. Determining all mutual fund Share Classes are appropriate
- 39. Adding extra scrutiny upon any Proprietary Investment Products
- 40. Determining that all SEC & FINRA rules are followed by your investment advisor.

......and anything else we forgot to list here!



#### MEET THE EXPERTS WHO TAKE ON THESE FIDUCIARY RISKS

#### Donald K. Jones, AIFA—Ext. 402

Don has been in the retirement and financial industry for over 40 years. Don is the founder of Fiduciary Wise and currently serves as our Director of Fiduciary Governance. Don was previously a National Sales Manager for a Fortune 500 401(k) provider.

#### R.L. "Dick" Billings, CPC, CEBS, RF, ERPA—Ext. 406

Dick is our Director of Marketing. A Certified Pension Consultant and enrolled to practice before the IRS. Dick started and ran his own CEFEX-certified TPA firm for 35 years. Dick is a Registered Fiduciary with DALBAR®, has served as an Expert Witness on retirement plans, writes articles nationally and currently serves as a Committee Member for ASPPA's "Plan Consultant" magazine.

#### Trevor L. Merrill, AIFA, CPFA—Ext. 404

Trevor is the Chief Operating Officer of Fiduciary Wise. He has been involved in qualified retirement plans since 2013. Trevor is an Accredited Investment Fiduciary Analyst through fi360, and Certified Plan Fiduciary Advisor through National Association of Plan Advisors.

#### Thomas R. Bick, QPA, ERPA, RF, APA, APR—Ext 405

Tom is our Director of Fiduciary Compliance. With over 35 years of experience, Tom is a Registered Fiduciary with DALBAR® and enrolled to practice before the IRS. He was previously employed as a qualified plan consultant for several national financial and accounting firms; then worked as the Chief Operations Officer for a regional CEFEX-certified TPA firm for 18 years.

#### Michael P. Jones, AIF, CPFA—Ext 403

Michael served as the Vice President of Finances for Fiduciary Doctors until joining Fiduciary Wise in 2016 as the Chief Financial Officer. He received his BS in Business Management from the WP Carey School at ASU. He is a member of the ASPPA and is credentialed as a Certified Plan Financial Advisor through National Association of Plan Advisors.

